



## Real Estate Investment Day 2021

Real Estate Markets, Trends, Investment Opportunities

2<sup>nd</sup> Annual Conference on September 7, 2021 at the Frankfurt School of Finance & Management





#### **Keynote Speakers:**



Marina Albo, European Head of Corporate Finance, Moody's



**Sebastiano Ferrante,** Deputy Head Europe, PGIM Real Estate



**Timothy Horrocks,** Head of Continental Europe, Nuveen Real Estate

Premium partner:























Luther.



















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# Real Estate Markets, Asset Trends, and Investment Opportunities

The **Real Estate Investment Day** is a one-day conference at the Frankfurt School of Finance & Management, bringing investment officers, innovative fund managers, and consultants together.

As an international investor, the **Real Estate Investment Day** will give you important insights into the German investment market. As a German investor, you will learn more about asset trends and attractive investment opportunities abroad, especially in Europe.

The focus of this conference lies on real estate investments, including public and private debt as well as public and private

equity, but exciting other investment topics can also be presented. In addition, the conference will provide a forum for all current and investor-relevant trend topics such as ESG, digitisation and recruitment.

The **Real Estate Investment Day** complements the annual autumn conference Real Estate Finance Day, being one of the most successful events on commercial real estate funding for many years.

We cordially invite you to participate in our conference at our campus and look forward to exciting industry discussions and stimulating networking.

A. Dahmen

**Armgard Dahmen** 

Project Manager Conferences Frankfurt School Verlag Jochen Goetzelmann

Founder and Managing Partner Targa Communications

#### Participate in-person or virtually:





All our panels & speeches live on your screen Participate online from your office or home and post us your questions for the speakers through the day!

#### What you'll learn:

- How can investors succesfully diversify their portfolio and allocate their capital in the current context?
- Where to find the best investment targets in Germany and abroad? Learn where the likely changes will be in the years to come.
- How are the ESG expectations of investors and occupiers shaping investment decisions?
- What are the investment opportunities resulting from digitisation and demographic development?
- Where can investors find yield without taking undue risk in an ongoing zero interest rate environment?

## Agenda

	REGISTRATION	
09:15-09:25	Welcome Ulrich Martin, Head of Marketing and Conferences, Frankfurt School Verlag	
09:25-09:30	Introduction to the day Andrew Barber, Managing Director, Targa Communications	
09:30-09:50	Opening Keynote: European industries and regions will recover from the pandemic unevenly.  What will be the impact on property investors?  Marina Albo, European Head of Corporate Finance, Moody's	
09:50–10:45	Panel discussion: Where will the opportunities be for real estate investors in post-pandemic Europe?  Christof Altendorfer, Managing Director, CA Immo Deutschland GmbH & Head of Investment Management Germany    Rodney Bysh, Head of Business Development, Edmond de Rothschild REIM   Marcus Lemli, CEO Germany & Head of Investment Europe, Savills   Sonja Wärntges, CEO, DIC Asset AG   Christoph Wittkop, CEO, Sonar Real Estate GmbH    Moderation: Charles Kingston, Managing Editor, REFIRE	
10:45-11:15	Coffee Break and Networking	
11:15–11:45	Presentation: Healthcare real estate – the waking of a sleeping giant  Developments and trends in German and European healthcare real estate markets  Berthold Becker, Managing Director, TSC Real Estate Germany GmbH	
11:45–12:15	Panel discussion: ESG regulation in real estate funds: experiences, challenges and insights from the market.  Nicole Bittlingmayer, Partner, Luther Rechtsanwaltsgesellschaft mbH   Dr. Robin Braun, Senior Business Manager Responsible Investments DWS Group   Kurt Jovy, Head of Real Estate Product Management, Universal-Investment-Gesellschaft mbH   Doris Pittlinger, Managing Director, Head of Fund Management Europe, Invesco Asset Management Deutschland GmbH   Moderation: Dr. Rupini Deepa Rajagopalan, Head of ESG Office, Berenberg	
12:15–12:45	Panel discussion: Investing in residential property beyond Germany.  Marleen Bikker-Bekkers, Head of Investments Europe, Patrizia Global Partners   Christian Crain, Managing Director, PriceHubble Germany   Philipp Schomberg, Executive Partner & CEO Poland, KINGSTONE Investment Management GmbH   James Whidborne, Head of Fund Management Residential UK, Edmond de Rothschild REIM   Moderation: Anke Rindermann Associate Managing Director, Moody's Investors Service	
12:45-13:15	Presentation: Real estate restructuring – quo vadis? Mike Danielewsky, Partner, DLA Piper UK LLP	
13:15-14:15	Lunch Break	
14:15–14:35	Afternoon Keynote: <b>Real estate impact investing – positive social change and market-rate financial returns. Sebastiano Ferrante,</b> Deputy Head Europe, PGIM Real Estate Germany AG / Deputy Head "Social Impact Investing"-Initiative, ICo.	
14:35–15:05	Panel discussion: Pan-European real estate debt – one of the winners of the corona crisis.  Dr. Peter Brodehser, Head of Infrastructure Investments, Talanx Group   Richard Craddock, Managing Director Transaction & Fund Management, LaSalle Investment Management   Ralf Kind, Head of Real Estate Debt, Edmond de Rothschild REIM   Wolfgang Sussbauer, Head of Germany and Austria, PGIM Fixed Income   Moderation: Ahmet Peker, Head of Institutional Clients Germany, FERI Gruppe	
15:05-15:35	Coffee Break and Networking	
15:35–16:05	Panel discussion: Investment opportunity: data centres – how to make the numbers add up.  Stephen von der Brüggen, Managing Director, Art-Invest Real Estate Management GmbH & Co. KG   Sebastian Dooley, Fund Manager, Principal Real Estate   Stephan Heinen, Partner/Head of Site and Project Development, contagi DIGITAL IMPAC GROUP GmbH   Peter Pohlschröder, Vice Chairman of the Board, GDA e.V.   Moderation: Prof. Dr. Christoph Schalast, Professor für Mergers & Acquisitions, Wirtschaftsrecht und Europarecht, Frankfurt School of Finance & Management	
16:05–16:35	Presentation: <b>ESG due diligence – the key to creating sustainable investments. Ralf F. Bode,</b> Managing Partner, agradblue GmbH	
16:35–17:05	Panel discussion: Urban logistics and industrial Claudia Austen, Director Investment Europe, DIC Asset AG   Russel Jordan, CEO & Founder, Space Plus Store GmbH   Theo Soeters, Head of Fund Management, Edmond de Rothschild REIM   Moderation: Jeremy Waters, Partner Capital Markets, Catella Property Consultants	
17:05–17:25	Closing Keynote: Fast forward to the future – how to find successful investment strategies in a VUCA world Timothy Horrocks, Head of Continental Europe, Nuveen Asset Management Europe S.à r.l.	
17:25	SUMMARY AND COCKTAIL RECEPTION ON THE EXECUTIVE LOUNGE SPONSORED BY WESTBRIDGE	

#### Current information:

- As part of our protective measures, we ask you to provide proof of a negative Covid-19 test taken not more than 48 hours prior to admission. Alternatively, we offer a free self-test that you can quickly take at our venue when you arrive.
- Due to the Corona regulations, fewer seats will be available at the conference location than usual. The available number of seats depends on the regulations of the State of Hessen. We reserve the right to place guests in another conference room with a live broadcast of the complete programme.
- If the regulations applicable to the State of Hessen on the day of the conference do not permit an event with an audience, we reserve the right to hold the event purely online. If you have already registered, we will automatically rebook you for online participation and inform you of this. If you do not wish to change your booking to the online event, you have the option of cancelling your participation free of charge.

### Sign up online: www.fs-verlag.de/reid or register by fax: +49 69 154006 657

Are you an institutional investor? Then you can register free of charge.  Reserved for insurance companies, pension funds, family offices and Depositary A-managers of savings banks.			
Participation in person:  Free Registration for the Real Estate Investment on September 7, 2021 at the campus of the Frank School of Finance & Management	,		
We kindly ask you to fill out the registration form completely.			
Participation in person:  Registration for the Real Estate Investment Day on September 7, 2021 at the campus of the Frankfurt School of Finance & Management	Business Private (Consumer)		
Early bird registration: EUR 395 (plus legal VAT) instead of EUR 495 (plus legal VAT) — by registration before or on August 10, 2021	Last name, First name  Company/Organisation		
Participation in person with partner registration rate:  Registration for the Real Estate Investment Day on September 7,  2021 at the campus of the Frankfurt School of Finance & Management	Job Title / Department		
For bii Members: EUR 350 (plus legal VAT) For CAIA Members: EUR 350 (plus legal VAT) For ICG Members: EUR 350 (plus legal VAT) For ZIA Members: EUR 350 (plus legal VAT)	Street Address/PO box  Post code/City, State		
Online participation:  Registration for the Real Estate Investment Day on September 7, 2021 by internet access	Telephone Email		
Early bird registration: EUR 395 (plus legal VAT) instead of EUR 495 (plus legal VAT) — by registration before or on August 10, 2021	Date, Signature		
Online participation with partner registration rate:  Registration for the Real Estate Investment Day on September 7, 2021 by internet access  For bii Members: EUR 350 (plus legal VAT)  For CAIA Members: EUR 350 (plus legal VAT)  For ICG Members: EUR 350 (plus legal VAT)  For ZIA Members: EUR 350 (plus legal VAT)	Conditions of participation:  The fee for "Participation in person" includes attendance at all conference sessions, coffee & lunch breaks and conference materials. The fee for "Online participation" includes the access link & password for the online event and the conference materials. Cancellation is free of charge until August 24, 2021. If you cancel your registration at a later date or if you do not attend the conference, we regret that no refunds can be made. Of course, we are happy to accept a substitute colleague at any time. Your personal data, which you provide us with your registration are used by us for information purposes as well as for the organisation of the event. This also includes the transmission of your data to the co-organiser Targa Communications GmbH. By registering, you agree and acknowledge that efiport GmbH/Frankfurt School Verlag plans to take photographs and capture video footage at the event for later usage, whether in print, electronic, or other media including social media platforms. By participating in the event, you grant efiport GmbH/Frankfurt School Verlag the right to your image (both photographs and videos) for such purposes. Program is subject to change without notice.		

#### Conference venue:

Frankfurt School of Finance & Management, Adickesallee 32–34, 60322 Frankfurt am Main, Germany

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